










# 2022 Trade Show April 3-4, 2022

## Schedule of Events

SUNDAY, APRIL 3, 2022	
4:00 – 6:00 pm	<p>NCSLVA Board and Membership Meeting *All members are encouraged to attend.</p> <p>Hilton Garden Inn, 1320 17th Street Drive S.E., Hickory, NC 28602</p>
6:00 – 8:00 pm	<p>Cocktail Reception</p> <p>SPONSORED BY:</p> <div style="text-align: center;">  <p>SECURITY CENTRAL</p> </div> <p>Join your NCSLVA Board members and fellow Association members for a networking reception. Heavy hors d'oeuvres and wine/beer will be available. Registration includes two drink tickets per person.</p> <p>Hilton Garden Inn, 1320 17th Street Drive S.E., Hickory, NC 28602</p>
MONDAY, APRIL 4, 2022	
6:30 am – 7:00 am	Vendor Set Up
7:00 am	Registration Check-in
7:00 am – 1:00 pm	Trade Show Open/Visit Vendors
9:00 am – 11:30 am	<p>NCSLVA Past Presidents' Breakfast (by invitation ONLY)</p> <p>Sponsored by:</p> <div style="text-align: center;"> <p>COASTAL SECURITY</p>  <p>CONSULTANTS</p> </div>

EDUCATION SESSIONS	
7:00 – 8:00 am	Continental Breakfast and Coffee Break SPONSORED BY: 
7:30 am – 11:30 am	<i>Basics of Fire Alarm Installation: NEC and National Fire Alarm Code</i> Kile Unterzuber *Separate registration and fee required  An overview of the NEC and NFPA 72 requirements for the installation of power-limited fire alarm systems. Emphasis is placed on the newer requirements of NFPA 72 that may be unfamiliar to licensees. This course, when offered during fiscal year 2021-2022, meets the requirements of the North Carolina Board of Examiners of Electrical Contractors for 4 contact hours of continuing education credit. This course is not sponsored by the Board.
CONCURRENT SESSION	
7:30 am – 9:30 am	Digital Watchdog - IP Video Management Simplified – John Kelley    This course is to educate the market on the benefits of deploying an IP Video Management System. IP Video is different than analog in a lot of ways. Learn how to deploy, offer and set-up an IP-VMA solution. Attendees will be proficient in installing and operating an IP Video Management System.
9:30 am – 10:30 am	Alarm.com- Beyond Security, Jack Dix    Stand out from the competition and drive more RMR from your customers with Alarm.com's smart security solutions that now extend beyond the home. Join us to learn more about exclusive, award-winning products that present prime new sale and upsell opportunities, including: Flex IO, Connected Car, Smart Water Valve+Meter, Alarm.com Wellness. You'll discover primary and novel use cases for each product, so you're well equipped to promote these differentiated solutions to new and existing customers.

10:30 am – 11:30 am	<p>Alarm.com for Business Overview, Jack Dix</p>  <p>This course covers all things Alarm.com commercial &amp; how a single app can control intrusion, access control, video, and energy management. Discover the fundamental differences between the Alarm.com Commercial and Residential service plans and all the features that comprise ADC for Business. Also preview new products &amp; services available and what's coming soon!</p>
<b>LUNCH</b>	
11:30 am – 12:30 pm	<p>Networking Lunch/Trade Show Join attendees for a lunch and visit vendor booths.</p> <p><i>Lunch Sponsored by:</i></p> 
<b>GOLF TOURNAMENT</b>	
1:00 pm	Golf / Shotgun Tee Off
<b>WRAP-UP/AWARDS</b>	
6:00 pm	<p>Announcement of Golf Winners Closing Remarks, Charlie Atkinson, NCSLVA President</p>